

Habit 4  
Think Win-Win

Roxy is a middle school student and has a big math test tomorrow. While she is in the family room studying, her younger brother Marshall comes inside after riding his bike. He turns on the TV to watch his favorite show. Roxy would like it quiet to study and tells him to turn it off. They begin to argue. What solutions are there to this conflict?

	<i>Gets what he wants</i>	<i>Doesn't get what he wants</i>
<i>Gets what she wants</i>	WIN-WIN	WIN-LOSE
<i>Doesn't get what she wants</i>	LOSE-WIN	LOSE-LOSE

<i>Win-Win</i>	<i>Win-Lose</i>
<i>Lose-Win</i>	<i>Lose-Lose</i>

Conflict Scenarios: Choose one of the given conflicts and complete the chart below with a solution that matches each box.

- Bridger and Rodger play on the same football team at school. It's the semi-final game and both of them want to play quarterback. They disagree about who it should be.

- Diana and Lisa went to check out Fox Hill Park. Diana wants to go climb the orange ropes course, but Lisa wants to check out the huge slide.

- Izzy and Sawyer are working on a project for class. Both of them want to draw the rocket illustration and begin to argue about it.

- Jeff and John are good buddies and do everything together. Jeff got an invite from his friend Joe to go to the new Star Wars movie. John had been talking about seeing that movie with Jeff the past couple weeks. Jeff knows John and Joe don't really get along, but he really wants to see the move.

Win-Win	Win-Lose
Lose-Win	Lose-Lose